

LIAISON REPORT

AGENCY: ____Mary Greeley Medical Center____ LIAISON: Tim Lubinus

1. Need for Program. Describe who the target population is and whether their numbers are increasing or decreasing. Indicate the source of this information. Also, indicate how the program/service is different and how it is similar to others and what would happen if the program/service ceased to exist. List the priorities established by ASSET Funders, which the programming addresses.

____Target population are those who are ill or frail and wish to remain at home and in the community as long as possible, most of its clients served are age 65 and older, about one fifth have emotional/mental disabilities and most have a physical disability. Numbers are increasing on some in terms of population eligible for the services but also the population who can not pay for the services is increasing more rapidly.

There are a few other agencies that provide a similar service, but few as broadly as MGMC. MGMC serves many clients for free or on a sliding fee schedule based on client/household income. Some other agencies segment population to only service most profitable segments.

–From personal interview of Les White, agency director on 10/25/18

ASSET Funder Priorities Addressed:

ASSET Funder	ASSET Funder Priority	MGMC Program
United Way	Health: Essential services for healthy lives are affordable and accessible.	Clinics In-Home Nursing Home Maker Hospice Lifeline
ISU		
Story County	Safety, health and well-being of children and adults	Clinics In-Home Nursing Home Maker Hospice Lifeline
	Prevention and early intervention services that provide outreach, advocacy, and academic success	Clinics
City of Ames	Basic needs, low income; Medical and dental services	Clinics In-Home Nursing Hospice Lifeline
Central IA community Services	Additional Core Service Domains: Sub acute services provided in a facility or community-based settings	Clinics In-Home Nursing

2. Program Strengths. Pick two to four factors that contribute most importantly to the program/service outcomes. Do not list everything that is satisfactory. We will assume that things not mentioned are okay. For each strength describe some supporting evidence.

1. Provides RN skilled nursing service for 275 Residents
2. Provides homemaker services for 193 Story County Residents
3. Provides LifeLine services to 150 Story County Residents
4. Provides home-based hospice care to 245 Story County clients
5. Provides free clinics that served 4758 clients

3. Program Weaknesses. Select factors that detract most from the program/service achieving its outcomes. Present details as described above. Recommendations for reducing these weaknesses should follow the discussion of each weakness.

MGMC is department of Mary Greeley Hospital and is subject to program direction changes based on MGH's goals. Reimbursement processes from MCO's remains very slow.

Some for-profit organizations are entering some of the service areas, creating some competition for clients.

The LifeLine service is in transition, equipment vender will manage the program for the duration of the service contract.

4. Financial Outlook. Current funding concerns should be described. In addition, the assessment of the program's plan to cope with shrinking resources should be given.

Even in a turbulent environment caused by changes in ACA, MGMC's relationship with Mary Greeley Hospital will provide stability and resources.

With shrinking resources, MGMC could change their sliding fee scale to require needy clients to pay an increasing portion of the total cost of the service they receive.

Area rising minimum wages creates upward pressure on staff wages; finding available qualified staff has become more difficult.

Some state funding including the Local Public Health Service Grant has been cut.

5. Internal Management Practices. Summarize your assessment of the management of the agency, and the role of the Board. If there are deficiencies, details should be provided. Conclude with recommendations when appropriate.

No concerns observed. Director is in her second year in the position, but has many years working in department at MGMC. MGMC has practice of actively seeking feedback from clients and working with Lean Six Sigma consultants.

New development is a transition to EPIC Systems that should streamline intake processes and reduce errors as Mary Greeley Home Health Care's systems will be integrated with McFarlin and Mary Greeley's systems.

6. Agency Suggestions/Comments. Make note of any suggestions, comments or questions agencies may have with regard to the ASSET process, budget forms and or anything else that relates to the process.

GENERAL ASSESSMENT:

MGMC is an established agency in our area and has the backing and credibility of Mary Greeley Hospital. Its staff are trained, experienced, and I found committed to the cause of providing health care to who with a little outside help, can remain in their homes.